



## Professions in the Organization

Division of labor in organizations leads to establishment of different **professions (jobs)**. Individual professions are different primarily by subject of work (job specification, which is described in job description and the range of authority and responsibility of given profession.

Every organization, depending on, in which specific market sector and specific **branch** operates or **does business**, has different requirements for the range of professions that it, for its activities, needs. Influence on the number of professions has naturally to do also with the size of the organization - in smaller organizations there is a cumulation of professions (job description of each profession).

The following list contains mainly universal professions, which on average occur in most medium and large organizations. They are divided by individual areas of their competence to **managerial** and **specialized professions**.

Overview of professions in the organization:

FIELD	MANAGERIAL PROFESSIONS	SPECIALIZED PROFESSIONS
<u>Economy and Finance</u>	<u>CFO (Chief Financial Officer)</u>	Economist Billing Candidate Financial Auditor Financial Analyst Financial Accountant Chief Accountant Payroll Accountant Internal Auditor Tax Specialist Controller Project Controller Cashier Budgeter Accountant Treasury Specialist
<u>Facility Management</u>	Facility manager	Building Maintenance Asset Administrator Cleaning Repairs
<u>Informatics</u>	<u>CIO (Chief Information Officer)</u>	HW Systems Architect Database Specialist IT Analyst IT Consultant ECM Consultant Help desk Worker Programmer ERP Specialist Applicable SW Administrator Operating Systems and Networks Administrator SW Architect HW Technician Tester Development Manager/Team Leader

		Web Designer Webmaster
<u>Human Resources Management</u>	CHRO (Chief Human Resources Officer)	Lecturer/Instructor HR Specialist Specialist for Development and Education Payroll Accountant Personnel Recruiter Corporate Psychologist
<u>Logistics and Transportation</u>	Logistics Manager Transportation Manager	Controller Logistician Driver's Assistant Carrier Logistics Specialist Customs declarant
<u>Marketing and Sales</u>	CSO (Chief Sales Officer) Marketing Manager Brand Manager Product Manager Warehouse Manager	Supply Chain Specialist Account Manager Marketing Analyst Media Planner Spokesman Sociologist Marketing Specialist PR Specialist Call Center Worker Help Desk Worker Claim Department Worker Sales Analyst
Purchase	Purchase Manager Warehouse Manager	Buyer
<u>Organizational Management</u>	<u>CEO (Chief Executive Officer)</u>	Spokesman PR Specialist Auditor Assistant Office Manager Receptionist Lawyer
Production and Service Provision Management	Production Director	According to the branch
<u>Quality Management</u>	Quality Manager	
<u>Crisis Management</u>	Crisis Manager	
<u>Innovation Management</u>	Innovation Manager Quality Manager	
<u>Process Management</u>	Quality Manager	
<u>Project Management</u>	<u>Project Manager</u>	Project Administrator
<u>Risk Management</u>	Risk Manager	
<u>Change Management</u>	Change Manager	
<u>Knowledge Management</u>	Knowledge Manager	
Security Management	Security Manager	Security Worker, Concierge, IT Security Specialist
<u>Service Management</u>	Service Manager	
Performance Management	Performance Manager	

Operations Management	COO (Chief Operations Officer)	
Strategic Management	CEO (Chief Executive Officer) Product Manager	