



Managerial Roles

In 1973, Henry Mintzberg came up with his book "*The Nature of Managerial Work*" with the concept of **managerial roles**. His concept is very similar to the socio-psychological concept of the role.

Mintzberg defined **managerial roles** based on a generalization of his observations of many managers work during their normal working day.

He determined ten kinds of roles in three groups as follows:

- » Interpersonal roles:
 - » Figurehead
 - » Leader
 - » Liaison
- » Information role:
 - » Monitor
 - » Disseminator
 - » Spokesperson
- » Decision making roles:
 - » Entrepreneurial
 - » Disturbance-handler
 - » Resource-allocator
 - » Negotiator

Related terms and methods:

- » Manager
- » Managerial skills
- » Managerial functions
- » Problem Solving